## Challenges

 Increasing legislation and public policies in sourcing of construction materials such as sands, bricks, metals, cements etc, challenge the housing and housing finance industry.

 Managing the objective of maximizing business return whilst conforming to growing pressure of adopting sustainability driven management practices.

 Advising customers to incorporate sustainability aspects in house designing and

construction is a challenge, because most of the rural houses are self built with own supplied timber, sand and metals etc.

• Climate change could affect loan repayment cash flows of the borrowers

 Initial cost of incorporating sustainability practices in house construction and office management is costly; solar system etc.

## **Opportunities**

 Improving brand recognition by integrating and reporting on sustainability in the daily management operation.

• Opens doors to source local and international ethical finance .

 Increasing demand for green loan products and services.

Improve productivity and save

cost on electricity, transport, stationary and enhances competitiveness.

## **Risks**

 High credit risk on granting loans to customers with agriculture based income due to climate change.

 Risk of environmental degradation due to increasing consumption of unrenewable resources.

• Climate change could create health problems and supply of foods which are more fundamental than payment for housing.